



HUB International Limited Contracted Insurers

Range of Commission Payable (% of Premium) by Major Insurers and Line of Business

Insurer	Line of Business and Product						Incentive Income
	Personal Property	Personal Automobile	Commercial Property	Commercial Automobile	Commercial Casualty	Fidelity/Surety Excess Lines	C/S/N
Allianz Global Corp. & Specialty North America	-	-	10-20	12.5	20	10-15	S
Allied World Assurance Limited	-	-	10-15	-	10-20	10-25	N
American International Group, Inc. (AIG)	10-25	12.5	7.5-20	10-15	7.5-15	10-25	S
Arch Insurance Group	-	-	10-15	12.5	10-15	10-20	N
Aviva Canadian Insurance Company	10-22	7.5-12.5	10-25	5-12.5	15-20	15-30	C/S
Axis Insurance	-	-	12.5-20	-	15	10-22.5	S
Beazley Canada Limited	-	-	15-20	-	15-20	10-20	N
Berkley Group	-	-	15-25	-	10-15	10-30	C
HSB BI&I	-	-	20	-	-	-	C
Chieftain Insurance (Travelers)	-	12.5	-	-	-	-	C
C.N.A	20	10	15-20	7.5-12.5	15-20	10-27.5	C/S
Chubb Insurance Company of Canada	10-20	10-12.5	15-20	7.5-15	15-20	10-35	S
Ecclesiastical Insurance Company	-	-	10-22.5	-	15-20	-	C
Echelon General Insurance Company	-	7.5-12.5	20	7.5-12.5	-	27.5-32.5	C
Economical Mutual Insurance Company	12.5-20	7.5-12.5	10-20	7.5-15	20	25	C/S
FM Global Group & Affiliated Fm	-	-	15	-	-	-	N
Gore Mutual Insurance Company	12.5-20	7.5-12.5	15-22.5	7.5-12.5	15-20	15-20	C/S
Great American Insurance Group	-	-	10-20	-	10-20	17.5	N
Hamilton Farmers Mutual	20	-	-	-	-	-	C
HDI Global SE	-	-	10-15	-	10-15	15-17.5	N
Intact Insurance Company of Canada	12.5-20	5-12.5	10-25	5-12.5	20	15-30	C/S
Ironshore Canada	-	-	10-17.5	-	15-20	15	N
Jevco Insurance Company	-	5-12.5	25	-	-	-	N
Kent And Essex Mutual Insurance Co.	12.5-20	5-12.5	15-20	10-20	20	-	C
Lambton Mutual Insurance Company	20	7.5-12.5	20	12.5	15-20	-	C
Liberty Mutual Insurance Company	-	-	10-25	10-16	10-22.5	10-25	S
Lloyds of London	25	12.5	12.5-20	-	15-25	15	S
Mitsui Sumitomo Insurance Company	20	10	15-20	10-12.5	15-20	15-17	N
Northbridge Insurance	12.5-20	7.5-12.5	10-30	5-12.5	15-20	10-30	C/S
Pafco Insurance Company	20	10-12.5	-	-	-	-	C
Perth Insurance Company	20	10-12.5	-	-	-	-	C

*See legend below for Incentive



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Premier Marine Insurance Managers	15-20	15	-	-	15	-	N
QBE Insurance Group Limited	-	-	15-20	12.5	10-20	15	N
RSA Insurance Company of Canada	12.5-20	7.5-12.5	10-25	5-12.5	20	10-30	S
Scottish & York Insurance Co. Ltd.	20	10-13.5	-	-	-	-	C
Sompo Japan Insurance	-	-	15-20	12.5	15	10-15	N
Temple Insurance Company	-	-	15-20	-	15-20	15-20	N
The Guarantee Co. Of North America	20	12.5-15	20	5-17	15	25-32.5	C
The Sovereign General Insurance Co.	-	-	10-20	5-12.5	20	10-30	S
Tokio Marine	20	12.5	15-25	7.5-12.5	15-20	20-30	C
Town And Country Mutual Insurance Company	20	12.5	20	7.5-15	15-20	-	C
Traders General Insurance Company	10-22	10-13.5	-	-	-	-	C
Travelers Insurance Company of Canada	-	12.5	10-27.5	5-12.5	20-25	10-35	C/S
Trisura Guarantee Insurance Company	-	-	-	-	10-20	10-30	C/S
Unica Insurance Inc.	20	12.5	-	-	-	-	C
Victor Canada	-	-	10-20	-	10-15	15-20	S
Wawanesa Insurance Company	10-20	10-12.5	-	-	-	-	S
Western Assurance Company	20	14	-	-	-	27.5-30	C
Westport (Swiss Re)	-	-	15-20	-	15-20	-	N
Wynward Insurance Group	-	-	10-20	-	15-20	-	N
AXA XL	-	-	10-20	-	10-20	10-15	N
Zurich Insurance Company	-	-	10-20	5-15	20	11-30	S

"_" Indicates line of business not written with insurer

Administration fees are paid by premium finance companies ranging from 0.25% to 2.3%

INCENTIVE INCOME LEGEND:

C – Contingency Income

S – Supplemental Income

N – No incentive paid by this Insurer

NOTE - Hub Owned Wholesale Brokers:

Totten

Can-Sure

I3 Underwriting

Fenn & Fenn Insurance Practice Inc

*See legend below for Incentive